

Case study

Advantages of using an Eagleview display while refueling

LESS BACK AND FORTH

PREVENT HAVING TO USE A SECOND OPERATOR

INCREASE DELIVERY EFFICIENCY

RETURN ON INVESTMENT IN UNDER 30 DAYS



Teterboro Airport

Meridian has a proud history dating back almost 70 years. Over the decades, they have grown from a small aircraft maintenance business into a full-service private aviation company. Along the way, Meridian has learned that their customers value exceptional customer service above all else. That philosophy, along with their dedication to putting safety first, is the cornerstone of the culture at Meridian. Their years of hard work have paid off: Meridian is proud to have earned numerous industry awards and accolades for their outstanding service and high safety standards.

“The overall design and component quality of the Eagleview is far superior to displays we have used in the past – making the reliability unsurpassed.”

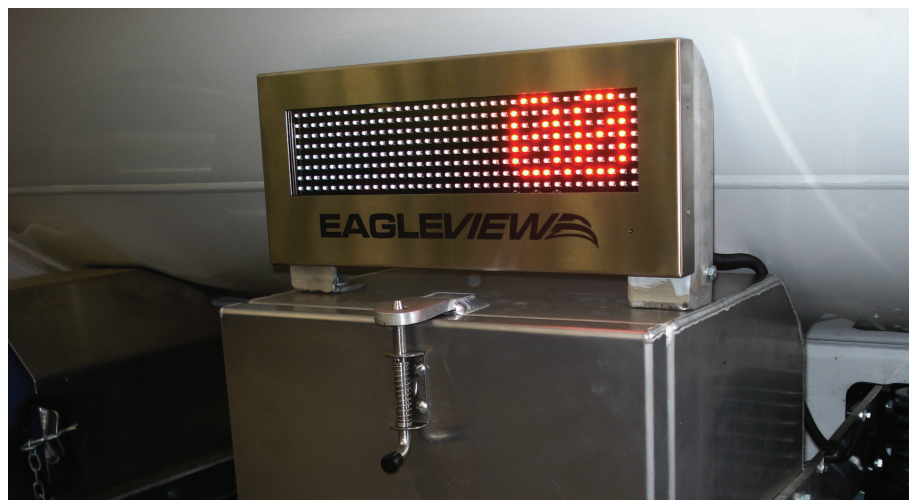
Steve Chandoha, President

Our proposed solution

Meridian’s refuelers are mostly equipped with dual EMR3 registers. Our proposed solution is to equip said trucks with two large Eagleview LED displays (LLD) directly connected to the EMR3 registers’ pulse

Objectives

- ▶ Lower refueling costs
- ▶ Increase refueling safety
- ▶ Increase customer service
- ▶ Avoid errors



Return on investment within 120 to 275 refuelling operations on average

Confirmed results

- ▶ Custom greeting messages displayed on the LLD significantly increased customer experience
- ▶ Operator assistance while carrying out tasks
- ▶ Can refuel with just one operator



Following the project

At Teterboro Airport, three refuelers are already equipped with this solution, and they are looking to complete the fleet upgrade in 2017. **Meridian will then be looking to equip refuelers at Hayward.** Tekinno is proud to be part of Meridian's growing success!

"A difference? Like night and day. We are very impressed with the Eagleview. We like the scrolling messages and the quality of the displays"

Rick Garcia, GSE supervisor



At Teterboro, 60 to 80 refueling operations on average per day are carried with five refuelers. Average refueling takes between 5-15 minutes.

Features and advantages

- ▶ Visible from up to 120 feet
- ▶ Interfaces with all registers on the market
- ▶ Works at -40 to +80°C
- ▶ Bad-weather resistant (rain, snow, ice)

